

Political Style Guide



Politics viewed as:

		Negative	Neutral	Positive
A c t i o n O r i e n t a t i o n	Initiates	Machiavellian - Manipulator - Looks out for #1	Responsible - Obligation - Comes with Territory	Leader - Play Maker - Impact Player
	Predicts	Protector - File Builder - Defensive	Speculator - Grapeviner	Advisor - Counselor
	Responds	Cynic - I told you so - Gossip	Fatalist - Que Sera Sera	Spectator - Fan - Encourager

Source: Joel DeLuca, PhD, *Political Savvy, Systematic Approaches to Leadership Behind the Scenes*